

## **Leonardo-Finmeccanica proves as strong leader in the UK and Ireland executive/private helicopter market**

- **Distributorship Agreement with Sloane Helicopters renewed for the GrandNew model and expanded to include the new generation AW169**
- **Sloane Helicopters signs for a further GrandNew aircraft**
- **UK senior military commanders and Government Ministers among the users of more than 75 aircraft sold in the region so far**
- **Leonardo-Finmeccanica maintains 50% market share in the global multiengine executive/private segment**

Rome, 24 May 2016 – Leonardo-Finmeccanica announced today the renewal of the Distributorship Agreement with Sloane Helicopters for a further three years for the UK and Ireland market with respect to the AgustaWestland GrandNew light twin helicopter model, and the signing of a contract for a further aircraft. The announcement, made during an official ceremony at EBACE 2016 (Geneva, 24<sup>th</sup> – 26<sup>th</sup> May), also includes within the Distributorship Agreement the new generation AW169 light intermediate 4.6 ton helicopter for the UK and Irish executive / private transport market.

Leonardo-Finmeccanica and Sloane Helicopters have successfully been partnering for approximately 20 years to meet market demand in UK and Ireland. More than 75 new light single and light twin aircraft from the AW119, AB206 and the AW109 series have been sold in this region to date. The supply of AW109 Power and GrandNew helicopters to the 32 (Royal) Squadron of UK Royal Air Force (RAF) between 2006 and 2015 were among the most noteworthy milestones set by this cooperation. The 32 (Royal) Squadron delivers Command Support Air Transport (CSAT) capability for senior military commanders and Government Ministers in the UK and Europe. The Distributorship Agreement renewal and expansion will allow customers continued benefits by leveraging Sloane Helicopters' product and market expertise while also dramatically reducing delivery times, helping Leonardo-Finmeccanica maintain its position as the market leader in the executive/private market in the UK and Ireland.

Leonardo-Finmeccanica's extensive product line has recorded continuous and growing success in these countries not only for passenger transport purposes but also law enforcement and emergency medical services. Class leading performance, high reliability, safety standards and support have all been beneficial to the success of these best-in-class aircraft. The company maintains a leading position in the global executive/private transport market with a 50% share in the multiengine segment.

### **Note**

Following the process of the reorganisation of the **Leonardo-Finmeccanica** Group's companies, it should be noted that from January 1<sup>st</sup> 2016: the "Helicopters" division has absorbed the activities of AgustaWestland; the "Aircraft" division has absorbed part of the activities of Alenia Aermacchi; the "Aero-structures" division has absorbed part of the activities of Alenia Aermacchi; the "Airborne & Space Systems" division has absorbed part of the activities of Selex ES; the "Land & Naval Defence Electronics" division has absorbed part of the activities of Selex ES; the "Security & Information Systems" division has absorbed part of the activities of Selex ES; the "Defence Systems" division has absorbed the activities of OTO Melara and WASS.

**Leonardo-Finmeccanica** is among the top ten global players in Aerospace, Defence and Security and Italy's main industrial company. As a single entity from January 2016, organised into business divisions (Helicopters; Aircraft; Aero-structures; Airborne & Space Systems; Land & Naval Defence Electronics; Defence Systems; Security & Information Systems), Leonardo-Finmeccanica operates in the most competitive international markets by leveraging its areas of technology and product leadership. Listed on the Milan Stock Exchange (LDO), at 31 December 2015 Finmeccanica recorded consolidated revenues of 13 billion Euros and has a significant industrial presence in Italy, the UK and the U.S.