

Press Office Ph. +39 06 32473313 Fax +39 06 32657170 Investor Relations & SRI Ph. +39 06 32473066 ir@leonardocompany.com

leonardocompany.com pressoffice@leonardocompany.com

PRESS RELEASE

A consortium of companies led by Leonardo-Finmeccanica wins tender to supply Digital Security services to Italy's Public Offices

- Activities anticipated for a total 600 million Euros. Leonardo, as agent for a consortium of companies including IBM Italia and Fastweb, will receive a workshare of approximately 250 million Euros
- Mauro Moretti: "We are proud to guide the Italian Public Offices through its digital transformation
- Infrastructure and system protection services and test services to detect the vulnerabilities of the applications will be developed

Rome, **30 June 2016** – The Consortium of companies led by Leonardo – Finmeccanica, through Consip the Italian Central Purchasing Body, has won the tender for the supply of Digital Security and Security services to the Italian Public Offices.

The total value of the tender is 600 million Euros. The work-share for Leonardo, agent for the consortium of companies including IBM Italia and Fastweb, amounts to approximately 250 million Euros.

"We are delighted to have been selected to guide the Public Offices through the transformation process set forth by the Italian Digital Agenda and by the Strategy document for the Government's Digital growth. Leonardo will play a central role in all phases of the project, considering that security is key to transactions with the Public Offices in guaranteeing data integrity and authenticity. Our success is based on the continuous development of strong expertise in cyber security services and on our considerable experience gained in the field of application and service management for the Public Offices", said Mauro Moretti, Chief Executive Officer and General Manager of Leonardo-Finmeccanica.

The contract refers to Lot 2 of the framework agreement, sub-divided into 4 Lots, relative to cloud computing services, security, the creation of portals and online services and application cooperation for Public Administrations (PA). The supply of Lot 2 refers to "Digital identity and application security services", divided into two areas of activity.

Note

Following the process of the reorganisation of the **Leonardo-Finmeccanica** Group's companies, it should be noted that from January 1st 2016: the "Helicopters" division has absorbed the activities of AgustaWestland; the "Aircraft" division has absorbed part of the activities of Alenia Aermacchi; the "Aero-structures" division has absorbed part of the activities of Alenia Aermacchi; the "Airborne & Space Systems" division has absorbed part of the activities of Selex ES; the "Land & Naval Defence Electronics" division has absorbed part of the activities of Selex ES; the "Security & Information Systems" division has absorbed part of the activities of Selex ES; the "Defence Systems" division has absorbed the activities of OTO Melara and WASS.

Leonardo-Finmeccanica is among the top ten global players in Aerospace, Defence and Security and Italy's main industrial company. As a single entity from January 2016, organised into business divisions (Helicopters; Aircraft; Aero-structures; Airborne & Space Systems; Land & Naval Defence Electronics; Defence Systems; Security & Information Systems), Leonardo-Finmeccanica operates in the most competitive international markets by leveraging its areas of technology and product leadership. Listed on the Milan Stock Exchange (LDO), at 31 December 2015 Finmeccanica recorded consolidated revenues of 13 billion Euros and has a significant industrial presence in Italy, the UK and the U.S.

Specifically, one area refers to services for the prevention and management of IT accidents and the analysis of the vulnerabilities of hardware and software components of PA IT systems, applicable in centralized and shared cloud environments as well as single administrations. A second area refers to a broad series of services and tools supporting PA digital identity management, including electronic signature and stamps for validating, storing and guaranteeing conformity and legal validity of electronic documents and from digital copy.

The services can be issued centrally or at the headquarters of the administrations providing them based on the type of service and the choices of the various PAs; the agreement is an important step towards standardising and harmonising digital security in PA, an essential condition for offering uniform security levels and improving citizen data protection.