



PRESS RELEASE

Leonardo and Tinexta to support the digitisation of national industrial processes with cyber security and digital trust

Rome, 1 July 2021 - Tinexta S.p.A., a leading company in Digital Trust, Cybersecurity, Credit Information & Management and Innovation & Marketing services, and Leonardo S.p.A., the only Italian multinational company dedicated to the management of strategic technologies for security, announce that they have signed a Memorandum of Understanding to collaborate on *Industry 4.0* and data security projects for the country's manufacturing system.

The partnership between Leonardo and Tinexta aims to provide the market with effective and comprehensive responses to reduce the risk of cyber attacks in the context of the *digital transformation* of public and private organisations.

According to the latest report by the Italian Association for Information Security (CLUSIT - Associazione Italiana per la Sicurezza Informatica), in 2020 cyber attacks at a global level increased by 12% compared to the previous year. According to a report by Swascan (Tinexta Group), Italy ranks fifth - after the US, Canada, France and the UK - among countries with published figures with regard to the number of companies falling victim to *Ransomware* attacks.

The aim of the agreement between Leonardo and Tinexta is therefore to protect the Italian manufacturing sector from cyber threats, and in particular the sectors which, according to the report by Yoroi (Tinexta Group), have proved most vulnerable to attacks in the last year: manufacturing companies, financial services companies, the textile and fashion sector and utilities.

The agreement provides for the pooling of the Tinexta Cyber Business Unit's solutions with the activities and expertise of Leonardo's centre of excellence for cyber security and the Global Security Operation Centre in Chieti.

Furthermore, Leonardo and Tinexta will integrate their respective vertical technology components in the areas of *Internet of Things* (IOT), *Operational Technology* (OT), *Digital Trust*, distributed digital identity based on *BlockChain*, *Digital Onboarding* and remote recognition, into complete solutions for the monitoring of critical national infrastructures. It will thus be possible to ensure the legal value of transactions in all processes involving the use of such technologies and entire processes may be enabled in a natively digital mode, guaranteed by InfoCert (Tinexta Group), a European Trust Service Provider.

"Along with Leonardo, we share a strong focus on cybersecurity and digital trust, convinced that they represent strategic assets for the economic recovery and the development of the national economic system - commented Pier Andrea Chevallard, Chief Executive Officer of Tinexta S.p.A. - In fact, being able to count on secure digital infrastructures is an essential prerequisite for competitiveness in business and at Tinexta Group we are committed to their creation and ongoing improvement, precisely through the integration of aspects of trust certification and information security. The Memorandum that we are announcing today was therefore created with the intention of pooling the superior experience and most innovative solutions of two major Italian groups for the protection of millions of sensitive items of data and for the development and promotion of the concept of digital trust, which is essential for the legal validity of countless everyday digital transactions".

"Guaranteeing the cyber security of our companies means ensuring their business continuity, protecting them from the very high cost of cyber crime in economic and image terms, and being able to embrace, with





confidence, the digital transformation trend that is, and increasingly will be, a fundamental prerequisite for sustainable growth", commented **Tommaso Profeta, Managing Director of Leonardo's Cyber Security Division** - The partnership with Tinexta and the synergy between our offerings dedicated to cyber security and digital trust allows us to further expand the range of solutions for digitisation and security, among the pillars of our Be Tomorrow - Leonardo 2030 strategic plan".

The partnership will be directed by a Joint Steering Committee, in which the top management of the two companies will participate, which will determine the strategic direction of programmes and projects, and a Management Committee that will identify and manage individual initiatives.

Leonardo S.p.A.

Leonardo, a global high-technology company, is among the top world players in Aerospace, Defence and Security and Italy's main industrial company. Organized into five business divisions, Leonardo has a significant industrial presence in Italy, the United Kingdom, Poland and the USA, where it also operates through subsidiaries that include Leonardo DRS (defense electronics), and joint ventures and partnerships: ATR, MBDA, Telespazio, Thales Alenia Space and Avio. Leonardo competes in the most important international markets by leveraging its areas of technological and product leadership (Helicopters, Aircraft, Aerostructures, Electronics, Cyber Security and Space). Listed on the Milan Stock Exchange (LDO), in 2020 Leonardo recorded consolidated revenues of €13.4 billion and invested €1.6 billion in Research and Development. The company has been part of the Dow Jones Sustainability Index (DJSI) since 2010 and has been named as sustainability global leader in the Aerospace & Defence sector for the second year in a row of DJSI in 2020.

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TINEXTA S.p.A.

Tinexta, listed on the STAR segment of the Milan Stock Exchange, reported the following consolidated results as of 31 December 2020: revenues of EUR 269.1 million, EBITDA of EUR 77.9 million and net profit of EUR 37.9 million. Tinexta Group is one of Italy's leading operators in its four business areas: Digital Trust, Cyber Security, Credit Information & Management, Innovation & Marketing Services. The Digital Trust Business Unit provides, through the companies InfoCert S.p.A., Visura S.p.A., Sixtema S.p.A. and the Spanish company Camerfirma S.A., products and services for digitalisation, electronic invoicing and certified e-mail (PEC) for large companies, banks, insurance and financial companies, SMEs, associations and professionals. The Cyber Security Business Unit operates through the companies Yoroi, Swascan and Corvallis and constitutes one of the national poles in the research and provision of the most advanced solutions for data protection and security. In the Credit Information & Management Business Unit, Innolva S.p.A. and its subsidiaries offer services to support decision-making processes (Chamber of Commerce and real estate information, aggregated reports, synthetic ratings, decision-making models, credit assessment and recovery) while RE Valuta offers real estate services (appraisals and evaluations). In the Innovation & Marketing Services Business Unit, Warrant Hub S.p.A. is a leader in consultancy in grants, loans and tax relief as well as industrial innovation, while Co.Mark S.p.A. provides Temporary Export Management consultancy to SMEs to support them in their commercial expansion. As of 31 December 2020, the Group had 1,403 employees.

Sito web: www.tinexta.com, Stock ticker: TNXT, ISIN Code IT0005037210

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