

CALL FOR TENDER

SUMMARY INFORMATION

Call for tender no	5000001749
Subject	Framework Agreement for International Wide Area Network (WAN) service
Description of the supply	International Wide Area Network (WAN) services including Installation, deployment, and management of the service across the countries in scope
Type of supply	Services
Duration of contract/work	36 + 24 months
Presumed bidding starting price	5.649.240,00 €
General awarding criteria	Most Economically Advantageous Tender
Date of publication	18/05/2022
Deadline	02/06/2022

DETAILED INFORMATION

1. General information

Leonardo Global Solutions S.p.A. - a single member company, subject to the direction and coordination of Leonardo - *Società per azioni* - (incorporated in Italy as a joint stock company) - (hereinafter "LGS") intends to issue a call for tender having as its subject: International Wide Area Network (WAN) services.

The Contract includes the full outsourcing of the WAN communication services for the whole baseline to set up one unified connection service, provided and managed by a single provider, which delivers all the needed functionalities requested in terms of performance, reliability and security

The scope of the Wide Area Network services tender (hereinafter "WAN Services") includes:

- A. Delivery of MPLS WAN Services across all Leonardo geographies
- B. Installation and deployment of the connectivity
- C. Management of the service

Note: management of the LAN component of the network is out of scope.

The organization of Leonardo oversees the presence of business divisions which create operational perimeters, each with specific needs in terms of visibility, security policy, configurations which translate in multiple VRF:

- Corporate
- Helicopters
- Cyber Security
- Aircraft
- Aerostructures
- Electronics

Leonardo current WAN topology includes 2 core Data Centers located in Genoa and Pomigliano (Italy) interconnected with peripheral sites at each Leonardo location, as per table below:

Geography	Business Unit	Number of sites
ASIA	-	1
	CORP	3
	ETN	1
AUSTRALIA	HEL	2
EUROPE	-	1
	CORP	4
	HEL	3
	ETN	6
USA	HEL	4
	ETN	1
	AIR	1
SOUTH AMERICA	CORP	1
	HEL	1
Total		29

2. Entities admitted to tender

Are admitted participating in the tender procedure sole proprietor enterprises (including craft businesses), trading companies, cooperatives.

Bidding suppliers for whom more than 70% of total annual turnover is generated by orders from one or more companies belonging to the Leonardo Group, are not allowed to bid, excess in case of express authorization from LGS in consideration of special technical requirements. For consortia, this percentage shall be calculated according to the annual turnover of the consortium itself.

The contemporary participation in this tender procedure by a parent company and its subsidiaries is also forbidden. In the event that this rule is broken, both the parent company and its subsidiaries will be excluded from the tender.

All bidders whom LGS does deem not to have appropriate professional reliability will in all cases be **excluded** from the tender without explanation. Bidders will be deemed not have appropriate professional reliability who in the last three years incurred, by way of example but not limited to, in the following:

- Termination for breach of contract with LGS, Leonardo SpA or other companies of the Leonardo Group;
- Declared non-testability of works, services and supplies according to the contracts concluded by the LGS, Leonardo SpA or other companies of the Leonardo Group;
- Breach of any of the provisions of the Code of Ethics of LGS, Leonardo SpA and Leonardo Group, during the performance of previous contracts;
- Failure to take delivery, by default or cause, for works, supplies or services entrusted by LGS, Leonardo SpA or other companies of the Leonardo Group;
- Revocation of the award of a tender.

Moreover, will be excluded from the tender without explanation all bidders that have had disputes with Leonardo.

3. Minimum requirements for participation

Entities meeting the following minimum requirements for participation (hereinafter "Minimum Requirements") may be invited to tender:

- Annual turnover of at least 3.400.000,00 € Euro in the last three years.
- International providers able to provide the service across all the countries mentioned above (Ref. Disclosure of interest - Attachment A)
- Only providers with mandatory Tier 1 (T1) or Tier 2 (T2) classification will be admitted to the tender (Ref. Disclosure of interest - Attachment A)

It is noted that participation in the tender is not permitted by pooling funds.

4. Disclosure for interest

By no later than the expiration date of this call for tenders, parties interested in being invited to tender, provided they meet the requirements, are required to:

- Submit their application by registering in the LGS Procurement Portal (link: <https://supplier-registration.leonardocompany.com>) and proceed, after obtaining their credentials, with the provision of the requested data. Suppliers who are already registered on the Supplier Portal and have their access credentials, are requested to confirm and update any data and information previously entered in the system.
- Communicate their Disclosure of interest by accessing the reserved area of the LGS Procurement Portal (<https://procurement.leonardocompany.com>), responding to the invitation to tender (within the portal is a Manual entitled "*Responding to a Call for Tenders*") and uploading the following documents:

- A statement issued by two (nr. 2) different banks or intermediaries authorized according to Legislative Decree n. 385/93, attesting to their financial and economic capability/strength (the so-called Bank References)
- "5000001749 - Disclosure of interest" filled in as requested
- "5000001749 - Attachment A " filled in and signed as requested

Please note that after the expiration time of this invitation to tender, it will no longer be possible to respond to the call and communicate your disclosure of interest.

In any case, applicants who communicate their disclosure for interest must acknowledge and accept that they cannot claim any right to be invited to tender, with no obligation on the part of LGS to provide any reasons.

For those who may be invited to tender, if they have not already been pre-qualified or qualified by LGS, a process of pre-qualification will begin on the Procurement Portal. This process will require them to provide additional documentation to support the evaluation of their ethical, legal and economic/financial requirements.

5. Processing of personal data

Pursuant to Legislative Decree 196/2003 and Reg. EU 679/2016 (hereinafter jointly referred to as "**Privacy Legislation**"), we are hereby notice you that personal data provided for by "data subject" to tender notice are processed by LGS - with having registered offices in Rome, Piazza Monte Grappa, 4 - as being the Controller (as defined in Privacy Legislation), for the purposes linked to the tender handling process, the eventually subsequent awarding and relative agreement signature.

6. Regulations as per Legislative Decree 231/2001 and Anti-corruption Law

By communicating their disclosure of interest, each applicant acknowledges and agrees their prior acceptance of the Code of Ethics of Leonardo Global Solutions SpA and the Anti-Corruption Code of the Leonardo Group, which is a prerequisite for participation in the tender procedure and therefore, in case of invitation to participate, they agree to comply with the provisions contained therein. The aforementioned documents are available from the website <http://www.leonardoglobalsolutions.com> "Ethics and Compliance" section.

7. Other information

The arrangements for submitting the bids, any other grounds for exclusion from the tender and other information, will only be communicated to those who, following the forwarding of their disclosure of interest, together with the documents mentioned herein and the verification by LGS of the minimum tendering requirements set out in this call for tenders, will be invited to participate in the bidding process.

This request is not binding in any way for this company nor the beneficiaries of the supply and should not lead to expectations whatsoever about the entities presenting their disclosure of interest. LGS, with incontestable discretion, reserves the right not to award the tender, to award only part of the contract, to restart the tender procedure or to make changes to this invitation to tender.

Finally, please note that this tender procedure and the related contract are subject exclusively to the rules of private law, ruling out the applicability of the Public Contracts Code (Legislative Decree no. 163/2006) and its implementing measures, even in the presence of explicit references to specific provisions of the Public Contracts Code (or its implementing measures) contained, optionally, in the invitation to tender or documents related to it.

Yours faithfully

Purchasing Manager
Alessandro Ocera
