



## **Leonardo and Rotortrade extend their collaboration in the global civil helicopter pre-owned market with Distributor Agreement renewal**

**Dallas – 11 March 2022** - Leonardo and Rotortrade announced on 8 March, during Heli-Expo 2022 in Dallas, TX their intention to move forward in their long-established partnership in the global pre-owned civil helicopter market, renewing the Distributor Agreement which, starting in 2013, made Rotortrade the sole international distributor of Leonardo's pre-owned helicopters.

The collaboration between Leonardo and Rotortrade over that period led to the sale of around 80 helicopters of various models across the global civil market, with proven growth since that time. This collaboration has allowed Leonardo to penetrate new markets and establish a joint sale network leveraging mutual expertise and support.

Capitalizing on this success, Rotortrade is able to offer the aircraft models produced by Leonardo with manufacturer's quality and support standard translating into a reliable and cost/effective service.

Stefano Villanti, SVP Sales, Leonardo Helicopters said "By renewing this collaboration, together with Rotortrade we will be able to pursue new opportunities while delivering the best solutions for those who seek for an ideal combination of affordability, capability and serviceability. We look forward to continuing to meet the evolving requirements in a market that complements the one for new helicopters."

"We created Rotortrade to offer a comprehensive pre-owned helicopter solution for the benefit of our customers. With the full support of Leonardo, Rotortrade provides higher value to the market with programs such as the Leonardo Certified Pre-Owned helicopters. We believe that our success has been built by our client satisfaction throughout the 11 branches we operate from. With the strong boost of our new shareholders, we expect 2022 to be our best year ever." said Philippe Lubrano, President of Rotortrade.

### **About Rotortrade**

Celebrating its 10th year in business since its foundation in 2012 in Singapore, Rotortrade is the leading global helicopter dealer and sole international distributor of Leonardo's pre-owned helicopters. Its extensive network throughout the spectrum of the industry enables it to acquire and carry a broad fleet of aircraft from all major manufacturers providing its clients full end to end and fully secured services. Rotortrade has offices in Florida, Kuala Lumpur, London, Los Angeles, Melbourne, Mexico City, Marseille, Paris, Singapore, Sarajevo, Shanghai, Verona and pursuing developments in new territories to be announced very soon.

### **About Leonardo**

Leonardo, a global high-technology company, is among the top world players in Aerospace, Defense and Security and Italy's main industrial company. Organized into five business divisions, Leonardo has a significant industrial presence in Italy, the United Kingdom, Poland and the USA, where it also operates through subsidiaries that include Leonardo DRS (defense electronics), and joint ventures and partnerships: ATR, MBDA, Telespazio, Thales Alenia Space and Avio. Leonardo competes in the most important international markets by leveraging its areas of technological and product leadership (Helicopters, Aircraft, Aerostructures, Electronics, Cyber Security and Space). Listed on the Milan Stock Exchange (LDO), in 2020 Leonardo recorded consolidated revenues of €13.4 billion and invested €1.6 billion in Research and Development. The company has been part

of the Dow Jones Sustainability Indices (DJSI) since 2010 and has been confirmed among the global sustainability leaders in 2021. Leonardo is also included in the MIB

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