



Press Release

Leonardo and Cisco partner up to develop joint technology projects

The MoU will boost cooperation between the two players in various areas, with the aim of co-developing solutions in specific technology fields such as quantum cryptography, the green transition and secure solutions for logistics and transportation markets

Rome, 13/04/2023 - Leonardo, one of the world's leading players in the Aerospace, Defence & Security sector, and Cisco Systems, a global leader in the networking and IT sectors, have signed a Memorandum of Understanding (MoU) with the aim of scaling up their mutual business relations and launching a structured collaboration in the civil and defense industry domains.

Within the framework of the MoU, activities will be carried out with the aid of dedicated working groups to periodically and jointly identify business opportunities and areas of technical cooperation that can meet market demands, particularly in the sectors of *cyber security, secure networking, Internet-of-Things, the digital workplace* and *cloud edge computing*.

Amongst other things, the agreement provides for the development of potential integrated solutions based on the two players' specific and distinctive technological capabilities, with a view to proposing appropriate solutions for market needs. Detailed roadmaps will be drawn up for specific technology areas, such as quantum cryptography, the green transition and security solutions for logistics and transport, enabled using drones and advanced urban security systems.

The MoU also embraces the possibility of joint commercial offerings, via a process of analyzing existing products and solutions aimed at national and international markets, in order to broaden the business opportunities and the audience of potential customers for both players. Finally, under the agreement, Leonardo and Cisco commit to guaranteeing each other reciprocal commercial advantages on proposals previously identified by the two companies that will be finalized in a series of strategic programs.

To optimize the joint activity governed by the MoU, a steering committee will be set up to monitor the progress of the partnership and evaluate the overall performance of the collaboration. In turn, the steering committee will set up specific working groups to concretely pursue the joint business opportunities that have been identified.

Leonardo, a global high-technology company, is among the top world players in Aerospace, Defense and Security and Italy's main industrial company. Organized into five business divisions, Leonardo has a significant industrial presence in Italy, the United Kingdom, Poland and the USA, where it also operates through subsidiaries that include Leonardo DRS (defense electronics), and joint ventures and partnerships: ATR, MBDA, Telespazio, Thales Alenia Space and Avio. Leonardo competes in the most important international markets by leveraging its areas of technological and product leadership (Helicopters, Aircraft, Aerostructures, Electronics, Cyber & Security Solutions and Space). Listed on the Milan Stock Exchange (LDO), in



2021 Leonardo recorded consolidated revenues of €14.1 billion and invested €1.8 billion in Research and Development. The company has been part of the Dow Jones Sustainability Indices (DJSI) since 2010 and has been confirmed among the global sustainability leaders in 2022. Leonardo is also included in the MIB ESG index.

Cisco (NASDAQ: CSCO) is the worldwide leader in technology that powers the Internet. Cisco inspires new possibilities by reimagining your applications, securing your data, transforming your infrastructure, and empowering your teams for a global and inclusive future. Discover more on The Network and follow us on Twitter at @Cisco.

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