



## FINCANTIERI AND LEONARDO: STRATEGIC COLLABORATION IN THE UNDERWATER DOMAIN

Signed a Memorandum of Understanding to define initiatives and developments related to systems, including underwater drones, for the protection of critical underwater infrastructure

Trieste/Rome, October 27, 2023 – Fincantieri and Leonardo are strengthening their collaboration with the signing of a Memorandum of Understanding in the underwater domain, with the aim of pooling their respective expertise and capabilities in the sector. The initiative also stems from the imminent establishment of the National Underwater Hub (*Polo nazionale della Subacquea*), the Italian center which will enhance research and innovation in the underwater environment, to ensure its safety and promote industrial and economic opportunities.

The signing took place between the CEOs of the two companies, Pierroberto Folgiero and Roberto Cingolani, at the presence of Admiral Enrico Credendino, Chief of the Italian Navy.

In detail, the agreement aims at the joint development of a network of platforms and surveillance, control, and protection systems for critical infrastructures and underwater maritime areas, to respond to the needs indicated at the national level and within the scope of European initiatives. The companies, furthermore, aim to preserve and develop their respective capabilities and competences to provide potential customers with state-of-the-art systems, high and competitive performance.

The enhancement of the Italian supply chain is also planned through the support of SMEs and start-ups, which will be called upon to contribute to the development of innovative technologies for the specific environment and in a multi-domain perspective.

The scope of cooperation also includes the protection of strategic underwater networks, cables, communication backbones, offshore infrastructure, underwater threat alert systems, as well as the safeguarding of exploration, sea mining, and extraction activities on the seabed for access to valuable mineral resources.

Pierroberto Folgiero, CEO and Managing Director of Fincantieri, said: "Our

collaboration with Leonardo, already consolidated through the Orizzonte Sistemi Navali joint

venture, is further strengthened with this Memorandum of Understanding in the underwater

sector. The latter represents a universe full of opportunities on which Fincantieri intends to

focus with determination: from the defense of critical submarine infrastructures to the use of

drones. Our goal is to continue to innovate the sector with cutting-edge solutions".

"The great depths of the underwater world represent a new frontier of security, to be faced

with the development of a new generation of technologies. The approach can only be

multidisciplinary, through the strong synergy of the national industry, which can boast

unique, state-of-the-art and internationally recognized skills. The strategic objective is to

guarantee control, surveillance, security and prosperity of the underwater space,"

commented Roberto Cingolani, CEO and General Manager of Leonardo, adding: "With

Fincantieri we are working to build an offer dedicated to this domain, starting from our most

consolidated knowledge and skills, such as sensors, manned and unmanned systems."

Fincantieri and Leonardo have been collaborating for years in the naval field, bringing their

skills as world leaders respectively in the design and construction of surface ships and

underwater vessels on one hand, and on the other hand, in the naval combat system. The

latter consists of command and control, sensors, secure communications and data links,

effectors,integrated navigation system and multi-domain Modeling and Simulation

capabilities.

The companies also have specific expertise in remote piloting solutions and their complete

integration into naval units.

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Fincantieri is one of the world's largest shipbuilding groups, the only one active in all high-tech marine industry sectors. It is leader in the construction and transformation of cruise, naval and oil & gas and wind offshore vessels, as well as in the production of systems and component equipment, after-sales services and marine interiors solutions. Thanks to the expertise developed in the management of complex projects, the Group boasts first-class references in infrastructures,

and is a reference player in digital technologies and cybersecurity, electronics and advanced systems.

With over 230 years of history and more than 7,000 ships built, Fincantieri maintains its know-how, expertise and management centres in Italy, here employing 10,000 workers and creating around 90,000 jobs, which double worldwide thanks to a production network of 18 shipyards operating in four continents and with almost 21,000 employees.

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Company Internal

**Leonardo** is a leading global Aerospace, Defence and Security (AD&S) company. With 51,000 employees worldwide, it operates in the fields of Helicopters, Electronics, Aircraft, Cyber & Security and Space, and is a key partner in major international programmes including Eurofighter, NH-90, FREMM, GCAP and Eurodrone. Leonardo has significant industrial capabilities in Italy, the UK, Poland, the US and Israel and also operates through subsidiaries, joint ventures and stakes, including Leonardo DRS (80.9%), MBDA (25%), ATR (50%), Hensoldt (25.1%), Telespazio (67%), Thales Alenia Space (33%) and Avio (29.6%). Listed on the Milan Stock Exchange (LDO), Leonardo reported new orders of €17.3 billion in 2022, with an order backlog of €37.5 billion and consolidated revenues of €14.7 billion. The company is included in the MIB ESG index and has been part of the Dow Jones Sustainability Indices (DJSI) since 2010.

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