

PRESS NOTE

LEONARDO: AW09 GLOBAL MARKET SUCCESS EXTENDS TO EUROPE WITH PRELIMINARY SALES CONTRACTS FOR TEN UNITS BY LÉMAN AVIATION

The helicopter service provider based in France and Switzerland joins the programme as established European distributors of Leonardo helicopters are in discussion to include the AW09.

The total number of Preliminary Sales Contracts signed in Latin America, Africa, Asia and Europe would reach 80 units by year-end.

Madrid, 28/11/2023 – The number of global partners for the AW09 next-generation single-engine helicopter in the world market grows further with the announcement at European Rotors (Madrid, 28-30 November) of the addition of Léman Aviation, who has signed Preliminary Sales Contracts for ten units.

Léman Aviation offers tailored solutions for customers looking for personal and professional management of their private helicopter needs: sales and acquisitions, co-ownership program, helicopter operations and charter management, maintenance, and training. Headquartered in Switzerland and France with a strong presence in Monaco and the French Riviera, Léman Aviation delivers world-class helicopter services at the industry's highest standards.

Léman Aviation joins the consensus around the AW09 programme and market potential as established European distributors of Leonardo helicopters are discussing extending their collaboration and distributorship mandates to include the AW09 in the continent. With this latest achievement, the AW09 world market success extends to Europe following announcements of partnerships and distribution agreements already made in North and Latin America, Africa and Asia in 2023, some leading to end-user orders. The total number of Preliminary Sales Contracts would reach 80 units globally by year-end.

"The AW09 continues to generate a very positive response from all geographies worldwide as the programme development progresses," said Gian Piero Cutillo, Managing Director of Leonardo Helicopters. "Rotorcraft companies highly welcome the AW09 for its outstanding characteristics and multirole capabilities that represent a significant evolution compared to existing products in this category. The additional preliminary sales contracts signed now in Europe provide clear evidence of it."

"We are thrilled to partner with Leonardo on the AW09 programme. This milestone allows Lemman Aviation to strengthen its helicopter service portfolio ranging from charter flights, fractional ownership and asset management to aircraft transactions," said Vincent Pollet and Nicolas Miras, co-founders of Lemman Aviation. "The launch of the AW09 programme in France comes with tremendous interest from the market, and we look forward to addressing it with this state-of-the-art single-engine helicopter."

The AW09 perfectly complements Leonardo's product range in the Long Light Single-segment, introducing an all-new design aircraft to sustain long-term competitive positioning in this weight category. A full-scale mock-up of the final configuration is on display at the Leonardo booth at European Rotors, attracting lots of interest within the rotorcraft community thanks to its distinguished features in cabin space and ergonomics, external footprint, and latest-generation avionics and technology.

Leonardo is a leading global Aerospace, Defence and Security (AD&S) company. With 51,000 employees worldwide, it operates in the fields of Helicopters, Electronics, Aircraft, Cyber & Security and Space, and is a key partner in major international programmes including Eurofighter, NH-90, FREMM, GCAP and Eurodrone. Leonardo has significant industrial capabilities in Italy, the UK, Poland, the US and Israel and also operates through subsidiaries, joint ventures and stakes, including Leonardo DRS (80.9%), MBDA (25%), ATR (50%), Hensoldt (25.1%), Telespazio (67%), Thales Alenia Space (33%) and Avio (29.6%). Listed on the Milan Stock Exchange (LDO), Leonardo reported new orders of €17.3 billion in 2022, with an order backlog of €37.5 billion and consolidated revenues of €14.7 billion. The company is included in the MIB ESG index and has been part of the Dow Jones Sustainability Indices (DJSI) since 2010.

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